

FIRST SUPPLY® profile

For over 110 years First Supply® has served the Midwest as a leading main channel distributor of plumbing, heating, air conditioning, builder, waterworks, pump/well & septic, industrial and municipal supplies. Recognized nationally as a leader in the industry, we focus on maintaining the best support staff and most reliable products available to contractors today.

Although the company has grown and changed over the years, our driving philosophy at First Supply remains the same ... the customer relationship comes first. As we look forward to another century of growth, we ensure you will receive first rate service and top quality products from First Supply.

Customer Relationships

First Supply is committed to making your business a success. Period. Our partnership with you does not end after your order is placed. First Supply offers daily local truck routes and scheduled rural routes at each location. Express Service is also available for those 'need it now' items that are available when you need them.

Exceptional Service

First Supply's relationship with you is an ongoing effort to ensure you receive the latest product information and education necessary. Whether you call in, stop by or order product online through our e-commerce website you will see evidence of employees with exceptional industry knowledge.

Our sales representatives are eager to provide you with the technical assistance you need to get the job done effectively ... from start to finish.

We work hard to offer to you those 'little extras' that we hope make a difference ... credit, inventory availability, daily delivery, express service, manufacturer factory tours, 24-hour emergency hotline, quotations, online ordering, product shows and training.

GSA

Are you a Federal buyer of plumbing, HVAC, pipe, tubing or valves? First Supply is proud to be able to provide you with quality products, reliable service and best value to assist you with your procurement needs. First Supply is an authorized agent for supplyFORCESM; a GSA Schedule 51V contract holder # GS-21F-0117W.

First Supply has been providing goods to the Federal Government since 1914. We can assist you with small business set-asides as well as ARRA and Buy American requirements. First Supply develops long term relationships that help the Federal buyer fulfill their mission.

eSupply

First Supply's e-commerce website is an easy and efficient way to place orders, as well as giving you the ability to check order status, order history, inventory availability, set up shopping lists and view, save & print invoices and so much more. eSupplyTM has become a very popular eco-friendly resource for hundreds of First Supply customers.

Special features on eSupply include: go paperless, save on clearance products, easily browse products, provide feedback and save with special promotions.

Green

First Supply has made it a goal to become a primary source for eco-friendly products and knowledge. Our GREEN program focuses on products, building design and construction techniques based upon energy & water efficiency, improved indoor air quality, comfort, reduced toxicity, reusability and a focus that has a positive impact on the environment. First Supply is proud to be partners of both WaterSenseSM and EnergyStar[®]. Visit the green page of 1supply.com for a list of eco-responsible vendors and resources.

Showroom Innovation

Gerhards[®] Showroom is the largest and most versatile kitchen and bath showplace in the Midwest. We offer a huge variety of kitchen and bath choices from traditional to contemporary styles, along with service you just can't find anywhere else. You'll find our showrooms staffed with knowledgeable professionals to assist your customers in making the perfect selection. [gerhardsshowroom.com]

Pack Your Bags

Join us for World of OpportunityTM (WOO), First Supply's incentive program featuring food, fun and camaraderie in spectacular settings around the world!

The WOO program is a forum used to strengthen relationships among manufacturers and customer partners. First Supply customers earn points toward WOO trip opportunities by making everyday purchases and purchasing items during our special events throughout the year. [wootrips.com]